



BUSINESS

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Testing times ahead

Computacenter has opened a unique proof of concept services centre. The facility will bring a new era of risk free IT to enterprises.

The Solutions Centre, based at Computacenter's head office in Hatfield, England, is the first facility in the UK to offer multi-vendor proof of concept and testing services in an independent environment across the full range of IT infrastructure. It's good news for businesses eliminating, as it does, the traditional dilemma between harnessing the advantages of latest technologies and risking a cycle of constant innovations.

Mike Norris, Chief Executive of Computacenter, comments: "The Solutions Centre will enable businesses to minimise the risks of deploying new technology while maximising their return on investment and will play a crucial role in IT decision-making for organisations across the UK. Computacenter has an existing pedigree in delivering proof of concept services, which are now all available in one purpose-built, multi-vendor facility."

The value of such a facility depends entirely on the quality of its testing. A highly reliable Nortel

Networks Local Area Network (LAN), including the high performance routing switch Passport 8600, is therefore underpinning the Computacenter infrastructure. The switch's reputation for availability, redundancy and operational simplicity was a key element in the decision to use a Nortel Networks solution.

Ron Patterson, President Channels for Nortel Networks EMEA explains the value of the Centre will bring to businesses. "As more clients look to test open standards and interoperability before rolling out complex IT infrastructures, a datacentre with the correct tools and expertise is imperative. Computacenter's Solutions Centre will offer the marketplace a datacentre environment and valuable expertise, which is essential as solutions evolve." 